MEDALLION

A Digital Realty and Pembani Remgro JV

WEST AFRICA'S

#1

PEERING AND CONNECTIVITY

DATACENTER

Medallion Data Center Limited (MDCL) was incorporated in Nigeria to operate the datacenter assets of Medallion Communications Limited. For over 16 years Medallion has been offering datacenters services in Lagos and Abuja. We are the number one go-to facility for fast, efficient, and cost-effective datacenter and connectivity services when time to market and affordability is essential. MDCL is the chosen datacenter company of choice for the major value-added service providers, and premium rated operators in Nigeria as well as international companies seeking to do business in Nigeria. MDCL's datacenters are home to most of the major telecommunication infrastructure in Nigeria including the Internet Exchange Point as all the submarine Cables in Nigeria. MDCL is currently implementing a series of new world class datacenters within Nigeria and across the West African regions that will boost and digitize local economy, create jobs, enable the localization of contents by hyperscale digital infrastructure providers, and ensure foreign direct investment into the local economy.

Medallion's datacenters are today the most connected facilities in West Africa. It is the region's number one peering point connecting the sub-region to the rest of the world. Over 70% of all internet traffic exchanged at the Nigeria Internet Exchange takes place at Medallion's datacenters. No other facility has the same number and concentration of operational International Submarine Fiber Operators (Mainone, Glo1, SAT3, WACs, ACE, etc); Digital Mobile Services Providers (MTN, Airtel, Glo, 9Mobile); LTE Service Providers (Smile, Ntel, InterC, etc); Long Distance Operators (Phase3, Multilinks-Telkom, MTN, Airtel, Globacom, etc); Metro Fiber Operators (Broadbase, 21st Century, VDT, IPNX, Suburban, etc); Critical National Contents Infrastructure (Nigeria Internet Exchange, Nigeria Internet Registration Agency, NCC CSIRT, NgREN, etc); OTT Service Providers (Google, Facebook, etc); VAS Providers (BrainShare, Platinum Index, Cedarview, Interra, etc); ISPs (Netcom Africa, Internet Solution, Vodacom, Layer3, etc). Medallion ensures seamless interconnectivity and peering amongst these service providers.

MDCL is now part of the Digital Realty group of companies. Digital Realty (NYSE: DLR) is the largest global provider of cloud- and carrier-neutral data centers, colocation and interconnection solutions. Digital Realty supports the world's leading enterprises and service providers by delivering the full spectrum of data centre, colocation and interconnection solutions. PlatformDIGITAL®, the company's global data centre platform, provides customers a trusted foundation and proven Pervasive Datacenter Architecture (PDx™) solution methodology for scaling digital business and efficiently managing data gravity challenges. Digital Realty's global data centre footprint gives customers access to the connected communities that matter to them with 290+ facilities in 50 metros across 26 countries on six continents. Digital Realty currently maintains over 170,000+ cross connects and client base of over 4,500+ customers. Digital Realty operates in the Americas as Ascenty; Europe and Middle East as InterXion; Asia Pacific as MC Digital Realty; East Africa as Icolo; West Africa as Medallion Data Centres Limited; and in South Africa as Teraco.

Medallion currently operates some of the most advanced data hosting centers in Nigeria. Medallion Data Center is home to most of the major telecommunication infrastructure in Nigeria.

PRESENCE AT MEDALLION DATACENTERS OFFERS:

- ❖ Direct access to all submarine cables in West African subregion
- ❖ Access to Internet Exchange Points
- ❖ Access to all Mobile Service Operators
- ❖ Access to Metro Fiber and Long-Distance Fiber Providers
- ❖ Access to OTT and International Content Providers
- ❖ Access to IP Transit Service Providers
- ❖ Access to Value Added Service Providers
- ❖ Access to Internet Service Providers
- ❖ Access to Critical National Infrastructures
- ❖ Access to Fixed Line/Fixed Wireless Providers

Medallion has enabled these stakeholders in telecom and ICT industry to seamlessly interconnect amongst themselves under a carrier neutral environment.

INFRASTRUCTURE AVAILABLE AT MEDALLION DATA CENTRES:

- ❖ Redundant power and optimum cooling
- ❖ Rack spaces
- ❖ Tower for Radio Colocation
- ❖ 99.99% uptime SLA
- ❖ 24 x 7 electronic circuit monitoring
- ❖ Fiber Cross-connect
- ❖ Dark fiber lease
- ❖ Network Access to reliable and cost-effective connectivity from providers at the Data Center
- ❖ Security
- ❖ Remote hand services available 24 x 7

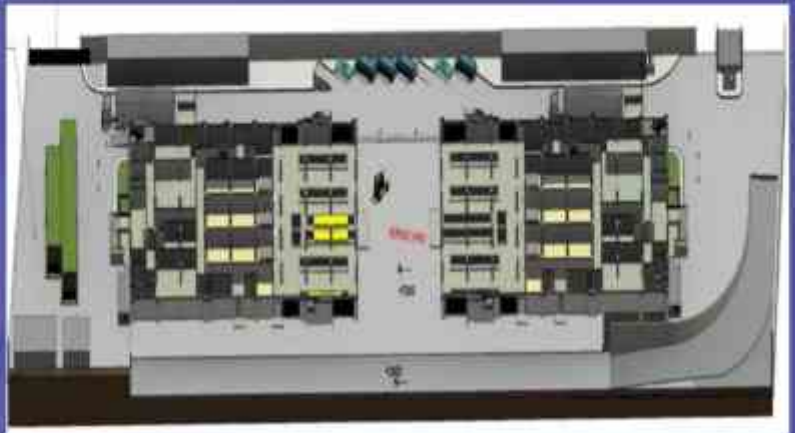**MEDALLION DATA CENTRES – 2022 THE MOST INTERCONNECTED DATA CENTER OF THE YEAR AWARD**

MEDALLION DATA CENTRES DIGITAL INFRASTRUCTURE SERVICE PROVIDER AWARD

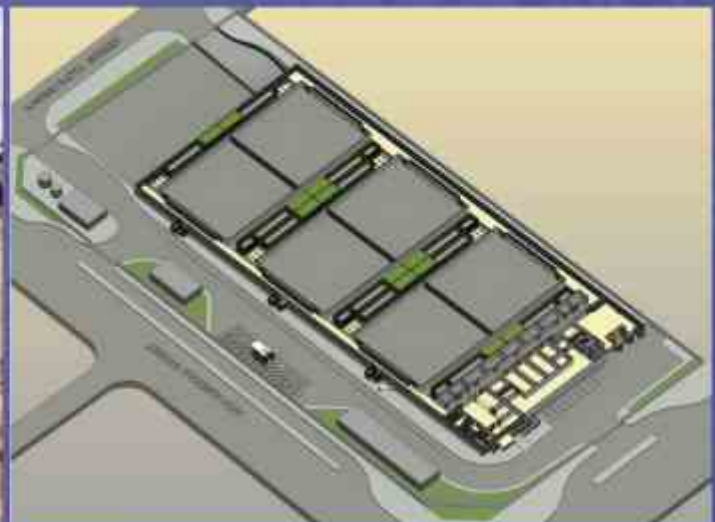## LAG2 – NEW DATACENTER NEXT TO LAG1, THE NUMBER 1 PEERING AND CONNECTIVITY DATACENTER FOR WEST AFRICA

❖ 232 racks, 1MW IT datacenter next to current LAG1 datacenter in Victoria Island

❖ Expand the peering and connectivity capacity currently available at LAG1 (largest peering and connectivity hub in West Africa)

❖ Fast selling with demand for over 95% of available capacity already received as at Q2 2022

❖ Less than 1km from proposed LAG3 Hyperscale campus in Victoria Island

❖ Expected RFS: Q1 2023

LKK1/LKK2 – NEW DATACENTER ON 19,000SQM LAND AT MOPO IBEJU LEKKI LAGOS

- ❖ Future Home to 2AFRICA CLS
- ❖ Initial 2MW IT Load Datacenter, opportunity for future expansion to take new Submarine Cables
- ❖ Less than 1km from WACS CLS
- ❖ Expected RFS: Q2 2023 for CLS; Q2 2024 for datacenter

LAG3 – NEW HYPERSCALE DATACENTER CAMPUS ON 20,000SQM LAND IN VICTORIA ISLAND

- ❖ Capacity for 60MW IT datacenter in Victoria Island
- ❖ Expand the peering and connectivity capacity currently available at LAG1/LAG2 (largest peering and connectivity hub in West Africa)
- ❖ Less than 1km from LAG1/LAG2 campus in Victoria Island
- ❖ Expected initial capacity RFS: Q4 2024

IKJ1 – NEW HYPERSCALE DATACENTER CAMPUS ON 53,000SQM LAND IN IKEJA LAGOS

BOUNDARY AREA:- 53035.620 SQM

❖ Capacity for over 100MW IT datacenter in Ikeja, Lagos

❖ Redundant fiber connectivity to other Medallion datacenters in Lagos

❖ Expected initial capacity RFS: Q4 2024

ACC1 – NEW DATACENTER IN ACCRA GHANA

- ❖ Future Home to 2AFRICA CLS
- ❖ Initial 2MW IT Load Datacenter, opportunity for future expansion to take new Submarine Cables
- ❖ Will be a major peering and connectivity hub for Ghana
- ❖ Expected RFS: Q2 2023 for CLS; Q2 2024 for datacenter